

COMPREHENSIVE BUSINESS OFFICE

From Initial Billing Through Final Account Resolution



A SCALABLE SOLUTION FOR REVENUE CYCLE RESILIENCE AND GROWTH

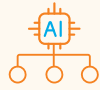
Medit's Comprehensive Business Office (CBO) delivers scalable, high-impact support through a strategic partnership focused on critical areas of the revenue cycle. Built to address the growing financial pressures in healthcare, our model aligns closely with our clients to rapidly elevate and improve back-end RCM operations. By combining advanced AI, highly experienced revenue cycle professionals and proven, tightly integrated processes, Meduit helps accelerate cash, reduce costs and streamline performance.

One partner. One platform. Elevating revenue cycle performance and facilitating sustainable financial growth.



THE MEDUIT APPROACH

Meduit leverages advanced data segmentation and a dynamic rules engine to optimize workflow prioritization, maximize time efficiency, and drive the greatest return in accounts receivable resolution.



AI-DRIVEN SEGMENTATION: Dynamic, intelligent tiering that prioritizes high-value accounts and accelerates recovery.



CONFIGURABLE SCORING ENGINE: AI-powered, payer-specific scoring rules that optimize workflows and reduce manual touchpoints.



INTEGRATED DENIAL MANAGEMENT: Predictive denial analytics, automated root cause identification, and proactive prevention to lift first pass yield.



SEAMLESS RCM INTEGRATION: Plug-and-play connectivity with existing RCM platforms for unified workflows and real-time visibility.



AI AS A COMPETITIVE DIFFERENTIATOR: Machine learning insights, intelligent automation, and smarter decision-making that drive measurable back end performance.

GETTING STARTED

1. STRATEGIC ASSESSMENT

We evaluate your revenue cycle to identify performance gaps, uncover opportunities, and quantify the potential for measurable improvement.

3. BEST PRACTICE IMPLEMENTATION

We deploy proven workflows across key revenue cycle functions, integrating advanced AI, automation, expert resources, and industry best practices to drive measurable results.



2. CUSTOMIZED SOLUTION

We tailor a proposal that's aligned with your immediate priorities while positioning your organization for sustained financial performance and operational stability.

4. DATA AND REPORTING

We provide robust reporting on claims activity, payments, account status, and key performance metrics, ensuring accountability and ongoing performance insight.

COMPREHENSIVE BUSINESS OFFICE SCOPE OF SERVICES



CODING



CLAIMS MANAGEMENT



DENIALS MANAGEMENT



**INSURANCE
A/R FOLLOW-UP**



**CASH POSTING &
CREDIT BALANCES**



**PATIENT LIABILITY
RESOLUTION**

THE BENEFITS OF PARTNERING WITH MEDUIT

FINANCIAL BENEFITS

- **Enhanced recovery performance and stronger ROI** driven by specialized payer expertise.
- **Improved net collections** with disciplined follow-up and targeted remediation strategies.
- **Accelerated cash flow** resulting from reduced A/R days and faster claim resolution.
- **Reduced bad debt expenses** through earlier intervention and stronger denial prevention.
- **Lower cost to collect** by outsourcing labor-intensive work to a highly efficient operating model.
- **Scalable, contingency-based fee structure** aligned to dollars collected, not fixed internal salaries.
- **Reduced technology investment** because Meduit provides advanced tools, workflow engines, and analytics without added capital cost.

OPERATIONAL BENEFITS

- **Advanced technology, automation, and analytics** built into the operating model at no additional cost.
- **Improved A/R performance** with faster account resolution and consistent workflow oversight.
- **Significant reduction in denials** thanks to expert prevention, categorization, and appeals strategies.
- **Scalable staffing capacity** to absorb volume fluctuations without recruitment challenges or backlogs.
- **Operational continuity and stability** with no risk of downtime due to staff turnover, leave, or shortages.

PARTNERSHIP BENEFITS

- **Dedicated success team and governance** to keep strategy, execution, and outcomes tightly aligned.
- **Jointly defined KPIs and SLAs** on key metrics that matter the most to your organization.
- **Increased transparency** through dashboards, reporting, and real-time performance monitoring.
- **Access to best practices, market benchmarks, and payer intel** with consistent updates to evolve the operating model as your needs change.
- **Fee structures and performance commitments** that share risk and reward, reinforcing focus on measurable client value over activity volume.

PROVEN RESULTS

A rural, standalone hospital in the western U.S. was navigating a transition to critical access status when cash flow stalled, and A/R started piling up. Their existing RCM vendor focused on high-dollar claims and provided minimal communication, leaving hospital leadership frustrated. Meduit onboarded within a month and combined AI-driven tools with hands-on expertise to accelerate claim resolution and cash flow, while establishing a successful foundation for the future.

AFTER THE FIRST 8 MONTHS

\$10.5M

INCREASE in EBITDA



30%

REDUCTION in A/R days

\$15M

in incremental cash accelerated
(driven by unbilled A/R reduction)



7.6%

INCREASE in net
patient revenue



See how hospitals are scaling revenue cycle support
and improving financial performance with CBO.

Get in touch at contactus@meduitrcm.com.